



Worthy Master,

Response to our grange hall insurance program has been nothing short of phenomenal. We have helped granges all over the United States place coverage. We are working with A Rated carriers only. Our Grange member clients can rest at ease knowing their coverage is with only the best carriers. We are giving back too. For every grange hall policy we write, we will make a donation to the home state grange foundation. Once the assets of the California State Grange get back in the hands of the members, we will be donating there too.

So why us?:

1. We are grangers too. In fact, I was just elected master of my home grange.
2. We are part of a group that generates over \$275 Million in premium volume annually. This means our clients have access to world-class insurance companies
3. We understand granges. You do not have to explain to us what “Grange” is. We know!
4. I took my 4th degree obligation in 1982. I have held various grange offices over the years.
5. We understand insurance. I began my insurance career in 1986, working in the family insurance agency.
6. We understand commercial insurance and how to negotiate with carriers. From 2002 – 2008, I worked at large brokerages in various capacities. I quickly learned how to negotiate.

Here is a link to our website <http://www.clouseins.com/2013/grange-insurance/>.

Also check out <http://www.clouseins.com/granges/>.

Please read the attachments too.

Fraternally,

Mitch Clouse

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